



Paul Tellwright, FCSI (Chartered), MSTa, CFTe

Founding Partner | Zanzibar Luxury Properties

Bridging Global Finance Expertise with Premier Luxury Real Estate in Zanzibar

Paul Tellwright holds the prestigious Chartered Fellow (FCSI) designation—the pinnacle and highest individual membership grade awarded by the Chartered Institute for Securities & Investment, the UK's leading professional body for securities and investment practitioners (granted Royal Charter status). With over 15 years leading investment analysis, discretionary portfolio management, macroeconomic evaluation, rigorous due diligence, risk management, and oversight of multi-billion USD portfolios at international firms.

In senior global roles, he evaluated external fund managers and funds on performance, risk, style, and compliance; monitored markets and regulations; built quantitative evaluation frameworks; engaged directly with managers on macro opportunities; led due diligence, onboarding, and ongoing oversight; ensured regulatory adherence; trained teams; and reported to board-level committees.

Spotting Zanzibar's unique dynamics—surging demand amid limited premium supply, with prices still accessible compared to other tropical island destinations and offering superior return potential—Paul co-founded Zanzibar Luxury Properties. He applies his investment governance, risk assessment, market monitoring, due diligence, and stakeholder expertise to the luxury real estate sector.

Paul provides expert consulting services for premium developments such as the oceanfront condominium at The Hills Nungwi, and facilitates sales to high-net-worth clients and international investors. He specializes in private villas, boutique hotels, development land, and exclusive residences.

His financial precision and strategic insight guide discerning clients—high-net-worth individuals, family offices, and international investors—toward thoroughly vetted luxury investments with strong prospects for capital appreciation, rental income, and sustainable long-term returns.

With a blend of analytical rigor and passion for high-potential emerging markets, Paul delivers exceptional results in Zanzibar's dynamic luxury property landscape.

For more information visit: www.zanzibarluxproperties.com